

THE MATTHEWS-NORTHRUP CO.,
COMPLETE ART-PRINTING WORKS,
BUFFALO AND NEW YORK.

EVERY BRANCH OF PRINTING AND
ENGRAVING AND BINDING UNDER
ONE ROOF AND ONE MANAGEMENT.

IN NEW YORK, AT 309 BROADWAY.



179-183 Washington St.,
Buffalo, N. Y.

GEO. E. MATTHEWS, PRESIDENT.
WM. P. NORTHUP, VICE-PRESIDENT.
CHARLES E. AUSTIN, TREASURER.
GEO. E. BURROWS, ASS'T TREASURER.
EDWARD A. KENDRICK, SECRETARY.
JAS. A. PIERCE, GEN'L SUPERINTENDENT.

RE PROSPECTUS.

E S T I M A T E.

Aug. 17th, 1897.

Mr. J. M. Harris, President

The Reco Mining & Milling Co.,

Sandon, B. C.

Dear Sir:

Your letter of the 6th is at hand and contents carefully noted. It is, of course, impossible for us to give you anything like a close estimate on the cost of your proposed prospectus in the absence of full specifications covering your requirements. In fact, we ought to have at hand, before making a close figure on the cost, the material for the illustrations and the text matter. If you can send us this, we would be very glad to go over it carefully and make up a complete sample or dummy, and send it to you with closer estimates than those we are able to submit at this writing.

We have prepared, and inclose herewith two blank dummies, showing the weight and quality of paper we recommend for the inside pages of your prospectus, the dummies being of the size named in your letter: 8" high by 4-3/4" in width opening to 9-1/2".

The cover of the dummies is made of hand-made paper with rough or deckel edges, this being the most artistic form of cover that we can suggest for paper binding.

Please note, also, that one of the dummies is stitched with wire; the other with silk floss.

In these dummies we have also inserted an 8 page or four leaf insert at the front, which we understand to be required for the frontal picture which you mention. The dummies are made of 64 pages exclusive of this insert. We make 64 as this is an even number of forms and

prints to the best advantage.

The treatment of the design for the cover would depend largely upon the character and amount of matter that you would want put on it. We would suggest that, in general, the less matter put on the cover, the more artistic the arrangement can be made. If you will give us an idea of what reading matter is to be used on the outside, we shall be glad to make up a design and submit it as a suggestion.

We also inclose samples of cover paper in the various colors in which it can be made.

Our estimate of the expense of this prospectus, made as per the dummies herewith inclosed, of 64 pages, eight page insert and cover; printed throughout in two colors; style and quality fully equal to the Utah book to which you refer; including also the cost of the illustrations, diagrams; the frontal picture mentioned by you, as well as the composition of the reading matter from copy furnished by you, is as follows:

5,000 copies,	approximately	\$925.00
7,500	"	1075.00
10,000	"	1225.00.

This would be the total outside cost.

For binding the books with the silk floss, as shown by one of the dummies sent, there will be an extra expense of \$5.00 per 1000.

For a less expensive cover, of paper similar in quality to that on the Utah book, which we can furnish in almost any desired color, there would be a saving of about \$10.00 per 1000 less on the price of the books.

It occurs to us^t2 suggest for the cover treatment, if the com-

pany is interested in gold or silver, or other mines, that it would perhaps be effective to reproduce in embossed or raised effect on the cover a large nugget of gold, silver or other mineral produced in your mines; this to be made the important feature of the design, in connection with the lettering and such ornamentation as it seems best to use. We submit this merely as a suggestion.

If this proposition meets with your favorable proposition and you conclude to send us the photos and other matter for the book, in order that we may proceed further, we would be glad to have you furnish us at the same time such information and bank reference as you can in reference to the financial responsibility of your company, which we fail to find rated in the mercantile reference books, on which we usually depend for such information.

Awaiting the pleasure of your reply, and thanking you for the inquiry, we beg to remain

Yours very truly,

THE MATTHEWS FORTHRUP CO.


Secretary

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ACKNOWLEDGING ORDER.

Sept. 10th, 1897.

Mr. J. H. Harris, Pres.,
The Reco Mining & Milling Co.,
Sandon, B. C.

Dear Sir:

We are just in receipt of your valued favor of the 3rd, and note your acceptance of our proposition for furnishing 5,000 copies of your prospectus as described in our letter of the 17th ult. stitched with silk floss, for \$950.00.

We inclose herewith several samples of envelopes of suitable size and stock for mailing these prospectuses, and can furnish any one of the several styles submitted, with proper imprint on the face, at an expense of \$8.00 per 1000. Please advise which stock and color you prefer, returning the sample indicating your choice.

If you conclude to make the edition 10,000 copies, it will be necessary for us to know before we go to press with the forms, in order to make the cost of that number the same as quoted in our letter of Aug. 17th, for by the time we are able to send you a completed copy of the book, the forms would be off the press, and it would be necessary to incur an additional expense of \$75.00 to go to press with them for the second 5,000. Before we commence to print, we shall send you a complete dummy made up of proofs pasted together, showing the arrangement of the book from beginning to end, and if in returning this dummy you are able then to increase the order to 10,000, the price will be as quoted in our letter of Aug. 17th, i.e: \$1275.00 for 10,000 copies stitched with silk but exclusive of the envelopes. If, on the other

hand, it is necessary to wait until you see a completed copy of the book, and you then conclude to increase the order to 10,000, the cost of the edition would be \$75.00 more, or \$1350.00.

Without waiting for the receipt of the manuscript and illustrations, which we note will be sent in a few days from Spokane, we are proceeding with the preparation of the design for the cover which will be submitted for your inspection and approval in the course of a few days. We hope to be able to prepare something that will be satisfactory to you in every way.

Thanking you for the order, and assuring you that we shall make every effort to hasten its completion as much as is consistent with first class workmanship, we beg to remain

Yours very truly,

THE MATTHEWS-NORTHROP CO.

E. Wendick
Secretary.

K-W

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JAS. A. PIERCE, GEN'L SUPERINTENDENT.

Prospectus-

Sept. 20, 1897.

Fred T. Kelly, Sec'y,

The Reco Mining & Milling Co.,
Spokane, Wash.

Dear Sir:

We are in receipt of your esteemed favor of the
15th inst, which came to hand several days ago, and today, we
have received the manuscript, photographs and plans for the
Prospectus of the Reco Mining & Milling Co. to which you refer.

We have placed this material in hand for immediate
attention and shall shortly send to Mr. J. M. Harris, Presi-
dent, at Sandon, B. C. a sample page, showing typographic
arrangement for his inspection and approval before proceeding
further with the work. With this, we shall also send design
for the cover.

We beg to remain,

Yours very truly,

THE MATTHEWS-NORTHRUP CO.

E. A. Kendrick
Secretary

K-K

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Re. Report-

Sept. 21, 1897.

J. M. Harris, Pres't,

The Reco Mining & Milling Co.,

Sandon, B. C.

Dear Sir:

Again referring to your letter of Sept. 3rd, we have to advise you that we received yesterday from Spokane the manuscript and photographs for the Report of the Reco Mining and Milling Co., accompanied by a letter from Mr. F.T. Kelly, Secretary.

We find that your instructions are sufficiently ample to enable us to proceed with the work and have placed in hand the making of the plates for the illustrations. We expect in a few days to send you a dummy, showing sample pages for your approval of the typographical arrangement before all of the matter is set up.

Enclosed herewith, we hand you rough sketches of the design for the cover, with the appearance of which we trust you will be well pleased. It is our purpose to emboss the design in high relief in either red or blue, as you may prefer. We would suggest making the design on the front cover a trifle smaller, as we think it will be rather more effective thus reduced. Will you kindly advise us when return-

ing the sketches enclosed, if the design is satisfactory, and if so, we will proceed with the making of the plates.

We trust you will also be able to inform us whether you will require five or ten thousand copies of the Report so that we may provide the necessary paper, which is of an odd size, and it has, therefore, to be made to order. On this account, it is desirable that the order for the entire quantity be placed at one time.

There are two or three points in reference to the illustrations about which we wish to inquire.

First, as to Group B, consisting of three views as follows-

Reco Mining Quarters, 1893-4.

Reco Mining Quarters, 1895-6.

First Office of Mines.

We would infer from your letter and the marking on the back of the photographs that it was your purpose to have these three reproduced in one group to occupy full page. But in the dummy, we find the several views located on pages 34, 36 and 40 in the order named above. Please advise us if it is your purpose to have them made in one plate, arranged in a group to occupy a full page or is each view to be arranged to occupy a full page, distributed as indicated in the dummy?

*Should be
located on
one page*

The same inquiry applies to Group A, consisting of three views as follows-

Raw Hide Train

Raw Hiding Down Reco Mountain

Raw Hide Pack of 2500 pounds.

Are these three to be grouped in one single page plate or are they to be reproduced separately, a full page each, located as indicated in the dummy on the following pages in the order named above- Page 46, Page 42, and Page 44.

should be grouped on one page
If you will allow us to make a suggestion, we would say that ^{each} ~~both~~ of these sets of photographs- A and B- can be effectively grouped and placed on a single page instead of being spread out over three pages each.

Group C, consisting of four views as follows-

Kootenay Lake, showing Kaslo

Slocan Lake, showing New Denver,

✓ Fragment of Sandon, showing Railroad

Pioneer View of Upper Sandon.

These, we understand from your notes on the photographs, and also from the memoranda in the dummy, you desire to have grouped into one full page plate to go on page 60.

We wish to suggest, if you will allow us to do so, that the first two views named in this group are better

adapted to reproduction full page size each. They are admirable photographs and are so comprehensive as to extent of territory embraced and so clear in detail that it would be almost impossible to make a successful reproduction of them as small as they must necessarily be if combined with the other two views on a single plate of full page size. We, therefore, suggest that the appearance of the pamphlet would be very materially enhanced if a single page can be devoted to each of these two views. The other two of the group to be reproduced together to occupy a full page. If Groups A and B mentioned above are assigned to a single page each, this will leave ample room in the dummy for the two full page views of Kootenay Lake and Slocan Lake in accordance with our suggestion. Will you please advise us in regard to this matter by return mail, or better, telegraph us in order that we may proceed with an intelligent understanding of your wishes.

In the mean time, we are going ahead with the work as rapidly as is possible and shall devote our best efforts toward securing a result that will be eminently satisfactory to you in every respect.

Yours very truly,

THE MATTHEWS-NORTHRUP CO.


Secretary

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Prospectus-



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JAS. A. PIERCE, GEN'L SUPERINTENDENT.

Oct. 6, 1897.

J. M. Harris, Pres't,

The Reco Mining & Milling Co.,

Sandon, B. C.

Dear Sir:

We have your esteemed favor of the 29th ult, and
we have entered your order, with many thanks, for 10,000
copies of your Prospectus, at price specified in our letter
of Sept. ^{10th} ~~2nd~~ - \$1275.00.

Books to be silk stitched.

We have also entered your order for 2500 envelopes
for same at \$8.00 per thousand. These, we will have embossed
from the same die as is used for the cover.

We note your acceptance of our suggestions, con-
cerning the grouping of your pictures, and we are proceeding
with the engraving of the cuts on that basis.

The picture which you say you had mailed us, under
separate cover, to substitute for the one entitled by us
" Fragment of Sandon, showing Railroad " has not yet reached us.

We will be careful to see that the design for the
last cover page shows the pick and shovel correctly, in accord-
ance with your rough sketch.

Again thanking you for the order and assuring you
that we shall get proofs in your hands at the earliest possible

THE M.-N. CO., BUFFALO, to J. M. Harris,

Sheet No. 2

moment, we beg to remain,

Yours very truly,

S-K

THE MATTHEWS-NORTHERN CO.

W. J. Pence

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JAS. A. PIERCE, GEN'L SUPERINTENDENT.

RE PROOFS.

Oct. 8th, 1897.

Mr. J. M. Harris, President

Reco Mining & Milling Co.,

Sandon, B. C.

Dear Sir:

We hand you inclosed herewith proofs of two sample pages of your prospectus printed in two styles of type and in two colors. We will be glad to have you return the one of your choice to us as early as possible with any comments you may have to offer, and oblige

Yours very truly,

THE MATTHEWS-NORTHRUP CO.

S W

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JAS. A. PIERCE, GEN'L SUPERINTENDENT.

RE PHOTOS.

Oct. 9th, 1897.

The Reco Mining & Milling Co.,

Sandon, B. C.

Gentlemen:

We are in receipt of your favor of the 3rd also the
photos of the interior and exterior of the Reco office. We note
that you wish us to see that these are placed in the book. We will
do the best we can with them.

Yours very truly,

THE MATTHEWS-NORTHRUP CO.

G-W

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JAS. A. PIERCE, GENERAL SUPT.

CABLE ADDRESS: MENCO, BUFFALO.
Oct. 23rd, 1897.

RE PROSPECTUS.

The Reco Mining & Milling Co.,
Sandon,
B.C.

Gentlemen:

We have your favor of the 13th returning to us your selection of the color and type for the inside of your pamphlet which we are preparing for you. We note that same is very satisfactory and will see that the book is turned out in the same manner. In regard to the titles of the cuts, we will see that same appear in the book. We did not place the title under this cut, as we did not think it was necessary for these proofs.

Yours very truly,

THE MATTHEWS-NORTHRUP CO.

G-W

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RE DUMMY.



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EDWARD A. KENDRICK, SECRETARY.
JAS. A. PIERCE, GENERAL SUP'T.

CABLE ADDRESS: MENCO, BUFFALO.

Nov. 13th, 1897.

The Reco Mining & Milling Co.,

Sandon, B.C.

Gentlemen:

We are sending to you today under separate cover copy and proofs also dummy, which we have pasted up for your pamphlet. We send you the proofs so you may make your corrections and notations on same. The dummy we are sending you shows you the matter in position just as we propose to print the pamphlet. Kindly correct the proofs and return to us, together with the dummy, and also such other material that we may ask for.

We find that the dummy is short one and one half pages of copy; also three pages of cuts, for which we would request that you kindly furnish us photos. Also on page 80 of the dummy you will notice our notation calls for two photos, which you said you would furnish but which have never been received.

Wherever the dummy is short of engraved headings, we, of course, expect to furnish them engraved, but at the time the dummy was made up, these several headings were not completed.

Also the half tones that are short in height, we intend to add the light ornamental border, which we will print in the other color; this will balance up the page.

There are also two cuts which now have borders on but which we have decided to furnish with new borders, as the present ones do not suit. These borders will also appear in the other color from the cuts.

We trust that we have made everything plain, so that when you return the dummy, we can proceed to put the pamphlet to press and complete the order.

We beg to remain

Yours very truly,

THE MATTHEWS-NORTHRUP CO.

G-W

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RE PAMPHLETS.



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JAS. A. PIERCE, GENERAL SUPT.

CABLE ADDRESS: MENCO, BUFFALO.
Nov. 15th, 1897.

The Reco Mining & Milling Co.,

Sandon, B.C.

Gentlemen:

We have your favor of the 8th instructing us as regards
to shipping pamphlets which we are preparing for you. You do not,
however, say in what manner you wish them to go - freight or ex-
press. Kindly so say and oblige.

Yours very truly,

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G-W

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CABLE ADDRESS: MENCO, BUFFALO.

Proofs of Cut-

Nov. 23, 1897.

The Reco Mining & Milling Company,

Sandon, B. C.

Dear Sirs:

We enclose you herewith proofs of cut for your pamphlet, which
we would kindly ask you to return with your approval or criticisms,
and advise us on what page the cut is to go.

Yours very truly,

THE MATTHEWS-NORTHRUP CO.

P-K

General Superintendent.

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CABLE ADDRESS: MENCO, BUFFALO.

Prospectus.

Dec. 24th, 1897.

The Reco Mining & Milling Co.

Sanion, B.C.

Gentlemen:

We wish to acknowledge receipt of your favor of the 14th, also the re-arranged copy of your prospectus. We have gone over this dummy and have taken note of the several alterations and transpositions you have made and wish to say we find all the matter in perfect shape, which will allow us to proceed with the order and complete same without submitting proof, as the changes are all so plainly marked.

In regard to the color of ink we note that you have decided to use one-half of the edition in the black and one-half in the bronze, and have so entered your order.

Now that we have everything in our hands, we will hurry the matter through and deliver the books to you just as soon as possible, consistent with good workmanship.

We take note of your shipping instructions as to how you wish to have these books shipped, the same will have our careful attention; and in this matter we wish to say that we will divide the different colored books, that is the different colors on the inside and ship one-half of each color to the two addresses given.

Trusting that everything is perfectly plain, we are,

Yours truly,

THE MATTHEWS-NORTHRUP CO.